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ACADEMIC PROGRAM ARTICULATION AGREEMENT BETWEEN BALTIMORE CITY COMMUNITY COLLEGE AND

THE UNIVERSITY OF BALTIMORE REGARDING TRANSFER FROM THE ASSOCIATE OF SCIENCE IN BUSINESS ADMINISTRATION TO THE B.S. IN BUSINESS ADMINISTRATION (ALL SPECIALIZATIONS AND CONCENTRATIONS)

This Academic Program Articulation Agreement ("Agreement") is entered into by and between Baltimore City Community College (the "Sending Institution") and The University of Baltimore (the "Receiving Institution") (collectively, the "Institutions") to facilitate the transfer of academic credits from the Associates of Science in Business Administration for the completion of the B.S. in Business Administration, all specializations and concentrations. (the "Program(s)").

A. Qualifying Students

This Agreement pertains to the transfer of "Qualifying Students", *i.e.*, those students who:

- 1. Have successfully completed the program at the Sending Institution;
- 2. Are enrolled in the Sending Institution, in good standing; and
- 3. Are accepted for admission to the Receiving Institution

B. Responsibilities of the Institutions

The Institutions agree to implement the transfer of Qualifying Students in accordance with applicable law and the following requirements and protocols:

- 1. A Qualifying Student may transfer into from the Transferring Institution into the Receiving Institution for the completion of the Program.
- 2. Courses that the Receiving School will accept credits for towards completion of the Program include:

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Sending Institution Course		Receiving Institution Comparable Course				
Course Number	Course Name	Credits	Course Number	Course Name	Credits	Applied to*
PRE100	Preparation for Academic Achievement	1		Elective	1	
ENG101	English Writing	3	WRIT101	College Composition	3	General Education
BUA 100	Introduction to Business	3		Elective	3	
MAT 128	Pre-Calculus I: College Algebra	4**	MATH 111	College Algebra	3	General Education
					1	General Elective
ECO 201	The American Economy I: Macroeconomic Theory	3		Elective	3	General Education
ECO 202	The American Economy II: Microeconomic Theory	3	ECON200	The Economic Way of Thinking (Both ECO201 and ECO202 must be completed with a grade of C or better to meet this requirement, others elective credit will be granted.)	3	Major
ACT 221	Principles of Financial Accounting	3	ACCT201	Introduction to Financial Accounting *	3	Major
ACT 222	Principles of Managerial Accounting	3	ACCT202	Introduction to Managerial Accounting *	3	Major
MGM 222	Principles of Management	3		Elective	3	
MKT 223	Marketing	3	MKTG301	Marketing Management *	3	Major
BUA 207	Business Law	3	BULA151	Business Law*	3	Major
BUA 112	Computers for Business Management	3	COSC100	Introduction to Computer Technologies	3	General Education
	Business Elective – Any ACCT, BUAD, MGMT or MKTG (MGMT219 recommended)	3		Depends on Course Taken	3	
AH- Gen. Ed.	Gen. Ed. Requirement: Arts & Humanities	3		Depends on Course Taken	3	General Education
HLF- Elective	Health and Life Fitness	2		Elective	2	
SBS- Gen. Ed.	Gen. Ed. Req.: Social & Behavioral Sciences	3		Depends on Course Taken	3	General Education
Phy Sci- Gen. Ed.	Gen. Ed. Req.: Physical Sciences	4**		Depends on Course Taken	3	General Education

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					1	General
						Elective
SPE 101	Fundamentals of Speech	3	CMAT201	Communicating	3	General
	Communications			Effectively		Education
SBS- Gen.	Gen. Ed. Req.: Social &	3		Depends on Course	3	General
Ed.	Behavioral Sciences			Taken		Education
BPS- Gen.	Biological and Physical	4	BIOL121	Depends on Course	4	General
Ed.	Sciences w/ lab Gen. Ed. Req			Taken		Education
	TOTAL:	60		TOTAL:	60	

^{**}General Elective credits will be applied to any BCCC course exceeding the credit equivalency for a specified UBalt course.

Upon transfer to UBalt, students will need to complete the following:

Course ID	Title	Credits
MATH 115	Introductory Statistics	3
OPRE 202	Statistical Data Analysis	3
ECON 308	Money and Banking	3
FIN 331	Financial Management	3
INSS 300	Management Information Systems	3
MGMT 301	Management and Organizational Behavior	3
MGMT 302	Global Business Environment	3
MGMT 315	Human Resource Management	3
MGMT 330	Personal and Professional Skills for Business	1
FIN 330	Excel for Financial Analysis	3
OPRE 315	Business Application of Decision Science	3
MGMT 475	Strategic Management	3
	Specialization or Concentration Requirements	15
	Electives	As needed
IDIS 302	Ethical Issues in Business and Society	3
WRIT300	Composition and Research	3

^{*}A grade of C or better is required to earn credit for the major.

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- 3. Additional Academic and Admission Requirements:
 - Students must complete their final thirty (30) credits with UBalt
 - All courses designated as applying to the Major must have a grade of "C" or better.
 - Students must complete 120 credits to earn the B.S. in Business Administration.
 - Students who complete this program have the option to enroll in any of the Business Administration Specializations, with exception:
 - i. A 2.5 cumulative GPA is required for the Accounting Specialization
 - ii. A 2.25 cumulative GPA is required for the Finance Specialization.
 - iii. For the Online Accounting and General Business Completer Programs, an Associate degree or 60 credits in Business, including UBalt Lower Level General Education equivalencies, is recommended
 - Students must meet the academic requirements and policies as published in the catalog for the year they first enroll at UBalt; and for subsequent catalog years should they discontinue their studies at UBalt.
- 4. The Receiving Institution shall designate, and shall provide to the Sending Institution, the contact information for a staff person at the Receiving Institution who is responsible for the oversight of the transfer of Qualifying Students. The Sending Institution shall designate, and shall provide to the Receiving Institution, the contact information for a staff person at the Sending Institution who is responsible for the oversight of the transfer of Qualifying Students.

	BCCC	UBalt	
Name of staff person	Karen King-Sheridan	Roxie M Shabazz	
responsible for oversight			
Title of staff person	Assistant Vice President,	Vice President for	
	Academic Engagement	Enrollment Management	
Email address	kkingsheridan@bccc.edu	kstahl@ubalt.edu	
Telephone Number	410.462.7480	410.837.6352	

Should the staff person or position change, the institution will promptly provide new contact information to the partner institution and inform the Maryland Higher Education Commission of the change.

- 5. If the Qualifying Student is using federal Title 38 VA Education Benefits (GI Bill® Education Benefits), the Institutions shall adhere to all applicable U.S. Department of Veterans Affairs' regulations, including the regulations governing the awarding prior credit, as regulated under Title 38, Code of Federal Regulations, Sections 21.4253(d)(3) and 21.4254(c)(4).
- 6. Each Institution shall adhere to all applicable transfer requirements set forth in the Annotated Code of Maryland and the Code of Maryland Regulations.

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- 7. Each Institution shall advise students regarding transfer opportunities under this Agreement, and shall advise students of financial aid opportunities and implications associated with the transfer.
- 8. Should either Institution make changes to program requirements, the institution will inform the partner institution immediately. The articulation agreement should be updated to reflect the changes and forwarded to the Maryland Higher Education Commission.

C. Term and Termination

- 1. This agreement shall be effective on the date that it is signed by the appropriate and authorized representatives of each Institution.
- 2. Either Institution may, at its sole discretion, terminate this Agreement upon delivering [90] days written notice to the other Institution and the Maryland Higher Education Commission.
- 3. Both Institutions agree to meet once every [2] year(s) to review the terms of this agreement.

D. Amendment

- 1. This Agreement constitutes the entire understanding and agreement of the Institutions with respect to their rights and obligations in carrying out the terms of the Agreement, and supersedes any prior or contemporaneous agreements or understandings.
- 2. This Agreement may be modified only by written amendment executed by both Institutions.

E. Governing Law

This Agreement shall be governed by, and construed in accordance with, the laws of the State of Maryland.

F. Counterparts

This Agreement may be executed in counterparts, each of which shall be deemed to be an original, but all of which, taken together, shall constitute one and the same agreement.

G. Notice of Agreement

1. The Institutions agree to provide a copy of this Agreement, with any amendments, to the Maryland Higher Education Commission.

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2. The Institutions agree to provide copies of this Agreement to all relevant individuals and departments of the Institutions, including but not limited to students, academic department chairs participating in the transfer, offices of the president, registrar's offices, and financial aid offices.

H. No Third-Party Beneficiaries

There are no third-party beneficiaries to this Agreement.

I. Representations and Warranties of the Parties

Both Institutions represent and warrant that the following shall be true and correct as of the Effective Date of this Agreement, and shall continue to be true and correct during the term of this Agreement:

- 1. The Institutions are and shall remain in compliance with all applicable federal, state, and local statutes, laws, ordinances, and regulations relating to this Agreement, as amended from time to time.
- 2. Each Institution has taken all action necessary for the approval and execution of this Agreement.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed by their duly authorized representatives.

Baltimore City Community College	The University of Baltimore	
By:	By:	
Debra L. McCurdy, Ph. D.	Catherine Andersen, Ph.D.	
President	Interim Provost	
4/14/2023	4/12/2023	
Date	Date	